



Office of  
General Services

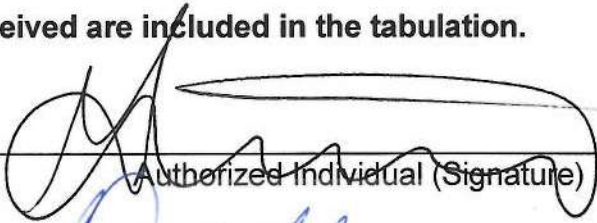
KATHY HOCHUL  
Governor


JEANETTE M. MOY  
Commissioner

CERTIFICATE OF BID OPENING

This is to certify that I have been duly authorized to open bids, that were solicited and due on December 13, 2022 at 2:00pm EST, for Solicitation #2473 – Electrical Distribution Equipment Testing, Maintenance and Repair at the W. Averell Harriman State Office Building Campus High Voltage Switchyard, at the OGS Financial Administration / Agency Procurement Office.

All timely responses received are included in the tabulation.

  
\_\_\_\_\_  
Authorized Individual (Signature)

  
\_\_\_\_\_  
Witness (Signature)

<u>Vendor</u>	<u>Total</u>	<u>Corrections</u>
RESA Power, LLC	\$210,820	
O'Connell Electric Company, Inc.	\$234,491.65	\$234,491.68
LND Technical Services	\$199,000	
Matco Electric Corporation	\$257,590	

## Attachment 1 - Bid Proposal Form

NYS Office of General Services  
Financial Administration  
32nd Floor, Corning Tower  
Empire State Plaza  
Albany, NY 12242

CONTRACT # 2473  
(to be completed by agency)

Company's Name: LND Technical Services Date: 12/8/2022

The Bidder listed above agrees to provide Electrical Distribution Equipment Testing, Maintenance, and Repairs in accordance with the terms, conditions, and specifications required by this solicitation. Furthermore, the rates bid are to be inclusive of any and all ancillary costs of performing contract services as required by IFB # 2473, Section 2.1 – Scope of Work. The rates bid by the Contractor shall be equal to or lower than any rates provided by the bidder to other clients for like services.

1. <b>Base Bid: Testing, Maintenance and Repairs</b>	Monthly Rate \$ <u>9,437.50</u> x 12 months = Annual Total \$ <u>113,250.00</u>	\$ 113,250.00
2. <b>Hourly Rate</b>	Hourly Rate: \$ <u>127</u> per hour x 250 estimated hours per year = \$ <u>31,750</u> per year*	\$ 31,750.00
3. <b>Material Markup</b>	Estimated Material Cost: \$50,000.00 PLUS mark-up of <u>8.0%</u> % (e.g. 15% x \$50,000.00 = \$7,500.00 + \$50,000.00 = \$57,500.00) *	\$ 54,000.00

\* The estimated number of hours and materials are for bid evaluation purposes only.

Early payment discounts offered 1 % / 15 days after receipt of proper invoice

2 % / 10 days after receipt of proper invoice

Nam Le  
Print Name

  
Signature

Executive Vice President  
Title

12/8/2022  
Date of Signature

Bidders are required to complete, date, sign and return one (1) original of the Bid Proposal Form

# Attachment 1 – Revised Bid Proposal Form

NYS Office of General Services  
Financial Administration  
32nd Floor, Corning Tower  
Empire State Plaza  
Albany, NY 12242

CONTRACT # \_\_\_\_\_  
(to be completed by agency)

Company's Name: LND Technical Services Date: 12/8/2022

The Bidder listed above agrees to provide Electrical Distribution Equipment Testing, Maintenance, and Repairs in accordance with the terms, conditions, and specifications required by this solicitation. Furthermore, the rates bid are to be inclusive of any and all ancillary costs of performing contract services as required by IFB # 2473, Section 2.1 – Scope of Work. The rates bid by the Contractor shall be equal to or lower than any rates provided by the bidder to other clients for like services.

<b>1. Base Bid: Testing, Maintenance and Repairs</b>	Monthly Rate \$ <u>9,437.50</u> x 12 months = Annual Total \$ <u>113,250.00</u>	\$ 113,250.00
<b>2. Hourly Rate</b>	Hourly Rate: \$ <u>127.00</u> per hour x 250 estimated hours per year = \$ <u>31,750.00</u> per year*	\$ 31,750.00
<b>3. Material Markup</b>	Estimated Material Cost: \$50,000.00 PLUS mark-up of <u>8.0 %</u> % (e.g. 15% x \$50,000.00 = \$7,500.00 + \$50,000.00 = \$57,500.00) *	\$ 54,000.00
	<b>Annual Grand Total (sum of items 1-3)</b>	\$ 199,000.00

N/L  
12/15

*\* The estimated number of hours and materials are for bid evaluation purposes only.*

Early payment discounts offered 1 % / 15 days after receipt of proper invoice

2 % / 10 days after receipt of proper invoice

Nam Le  
Print Name

  
Signature

Executive Vice President  
Title

December 15, 2022  
Date of Signature

**Bidders are required to complete, date, sign and return one (1) original of the Bid Proposal Form**

## Attachment 1 - Bid Proposal Form

NYS Office of General Services  
Financial Administration  
32nd Floor, Corning Tower  
Empire State Plaza  
Albany, NY 12242

CONTRACT # \_\_\_\_\_  
(to be completed by agency)

Company's Name: Matco Electric Corporation Date: 12/7/22

The Bidder listed above agrees to provide Electrical Distribution Equipment Testing, Maintenance, and Repairs in accordance with the terms, conditions, and specifications required by this solicitation. Furthermore, the rates bid are to be inclusive of any and all ancillary costs of performing contract services as required by IFB # 2473, Section 2.1 – Scope of Work. The rates bid by the Contractor shall be equal to or lower than any rates provided by the bidder to other clients for like services.

1. <b>Base Bid: Testing, Maintenance and Repairs</b>	Monthly Rate \$ <u>13,570.00</u> x 12 months = Annual Total \$ <u>\$162,840.00 per year X 3 years</u>	\$ 162,840.00
2. <b>Hourly Rate</b>	Hourly Rate: \$ <u>149.00</u> per hour x 250 estimated hours per year = \$ <u>37,250.00</u> per year*	\$ 37,250.00
3. <b>Material Markup</b>	Estimated Material Cost: \$50,000.00 PLUS mark-up of <u>15%</u> % (e.g. 15% x \$50,000.00 = \$7,500.00 + \$50,000.00 = \$57,500.00) *	\$ 57,500.00

\* The estimated number of hours and materials are for bid evaluation purposes only.

Early payment discounts offered 0 % / 0 days after receipt of proper invoice

0 % / 0 days after receipt of proper invoice

Vincent J. Carpineta  
\_\_\_\_\_  
Print Name

  
\_\_\_\_\_  
Signature

Maintenance/Technical Service Specialist  
\_\_\_\_\_  
Title

12/7/2022  
\_\_\_\_\_  
Date of Signature

Bidders are required to complete, date, sign and return one (1) original of the Bid Proposal Form



## Attachment 1 – Revised Bid Proposal Form

NYS Office of General Services  
Financial Administration  
32nd Floor, Corning Tower  
Empire State Plaza  
Albany, NY 12242

CONTRACT # \_\_\_\_\_  
(to be completed by agency)

Company's Name: Matco Electric Corporation Date: 12/7/2022

The Bidder listed above agrees to provide Electrical Distribution Equipment Testing, Maintenance, and Repairs in accordance with the terms, conditions, and specifications required by this solicitation. Furthermore, the rates bid are to be inclusive of any and all ancillary costs of performing contract services as required by IFB # 2473, Section 2.1 – Scope of Work. The rates bid by the Contractor shall be equal to or lower than any rates provided by the bidder to other clients for like services.


1. <b>Base Bid: Testing, Maintenance and Repairs</b>	Monthly Rate \$ <u>13,570.00</u> x 12 months = Annual Total \$ <u>162,840.00</u> <del>per year X 3 years</del> <span style="border: 1px solid black; border-radius: 50%; padding: 2px;">YC</span>	\$ 162,840.00
2. <b>Hourly Rate</b>	Hourly Rate: \$ <u>149.00</u> per hour x 250 estimated hours per year = \$ <u>37,250.00</u> per year*	\$ 37,250.00
3. <b>Material Markup</b>	Estimated Material Cost: \$50,000.00 PLUS mark-up of <u>15 %</u> % (e.g. 15% x \$50,000.00 = \$7,500.00 + \$50,000.00 = \$57,500.00) *	\$ 57,500.00
	<b>Annual Grand Total (sum of items 1-3)</b>	\$ 257,590.00 <span style="border: 1px solid black; border-radius: 50%; padding: 2px;">VP</span>

\* The estimated number of hours and materials are for bid evaluation purposes only.

Early payment discounts offered 0 % / 0 days after receipt of proper invoice

0 % / 0 days after receipt of proper invoice

Vincent J. Carpineta  
Print Name

  
Signature

Maintenance / Technical Service  
Title Specialist

12/16/22  
Date of Signature

**Bidders are required to complete, date, sign and return one (1) original of the Bid Proposal Form**

## Attachment 1 - Bid Proposal Form

NYS Office of General Services  
Financial Administration  
32nd Floor, Corning Tower  
Empire State Plaza  
Albany, NY 12242

CONTRACT # \_\_\_\_\_  
(to be completed by agency)

Company's Name: O'Connell Electric Company, Inc. Date: December 13, 2022


The Bidder listed above agrees to provide Electrical Distribution Equipment Testing, Maintenance, and Repairs in accordance with the terms, conditions, and specifications required by this solicitation. Furthermore, the rates bid are to be inclusive of any and all ancillary costs of performing contract services as required by IFB # 2473, Section 2.1 – Scope of Work. The rates bid by the Contractor shall be equal to or lower than any rates provided by the bidder to other clients for like services.

1. <b>Base Bid: Testing, Maintenance and Repairs</b>	Monthly Rate \$ <u>11,832.64</u> x 12 months = Annual Total \$ <u>141,991.65</u>	\$ 425,974.95
2. <b>Hourly Rate</b>	Hourly Rate: \$ <u>150.00</u> per hour x 250 estimated hours per year = \$ <u>37,500.00</u> per year*	\$ 37,500.00
3. <b>Material Markup</b>	Estimated Material Cost: \$50,000.00 PLUS mark-up of <u>10</u> % (e.g. 15% x \$50,000.00 = \$7,500.00 + \$50,000.00 = \$57,500.00) *	\$ 55,000.00

*\* The estimated number of hours and materials are for bid evaluation purposes only.*

Early payment discounts offered \_\_\_\_\_ % / \_\_\_\_\_ days after receipt of proper invoice  
\_\_\_\_\_ % / \_\_\_\_\_ days after receipt of proper invoice

Joseph R. Pellerite  
Print Name

  
Signature

Executive Vice President  
Title

December 13, 2022  
Date of Signature

**Bidders are required to complete, date, sign and return one (1) original of the Bid Proposal Form**

## Attachment 1 – Revised Bid Proposal Form

NYS Office of General Services  
Financial Administration  
32nd Floor, Corning Tower  
Empire State Plaza  
Albany, NY 12242

CONTRACT # \_\_\_\_\_  
(to be completed by agency)

Company's Name: O'Connell Electric Company, Inc. Date: 12/13/2022

The Bidder listed above agrees to provide Electrical Distribution Equipment Testing, Maintenance, and Repairs in accordance with the terms, conditions, and specifications required by this solicitation. Furthermore, the rates bid are to be inclusive of any and all ancillary costs of performing contract services as required by IFB # 2473, Section 2.1 – Scope of Work. The rates bid by the Contractor shall be equal to or lower than any rates provided by the bidder to other clients for like services.

1. <b>Base Bid: Testing, Maintenance and Repairs</b>	Monthly Rate \$ <u>11,832.65</u> x 12 months = Annual Total \$ <del>141,991.65</del> <u>\$141,991.68</u>	<del>\$ 425,974.95</del> <u>\$ 141,991.68</u> JRP
2. <b>Hourly Rate</b>	Hourly Rate: <u>\$150.00</u> per hour x 250 estimated hours per year = <u>\$37,500.00</u> per year*	\$ 37,500.00
3. <b>Material Markup</b>	Estimated Material Cost: \$50,000.00 PLUS mark-up of <u>10</u> % (e.g. 15% x \$50,000.00 = \$7,500.00 + \$50,000.00 = \$57,500.00) *	\$ 55,000.00
	<b>Annual Grand Total (sum of items 1-3)</b>	<del>\$ 234,491.65</del> <u>\$ 234,491.68</u> JRP

\* The estimated number of hours and materials are for bid evaluation purposes only.

Early payment discounts offered \_\_\_\_\_ % / \_\_\_\_\_ days after receipt of proper invoice

\_\_\_\_\_ % / \_\_\_\_\_ days after receipt of proper invoice

Joseph R. Pellerite  
\_\_\_\_\_  
Print Name

  
\_\_\_\_\_  
Signature

Executive Vice President  
\_\_\_\_\_  
Title

December 16, 2022  
\_\_\_\_\_  
Date of Signature

Bidders are required to complete, date, sign and return one (1) original of the Bid Proposal Form

## Attachment 1 - Bid Proposal Form

NYS Office of General Services  
Financial Administration  
32nd Floor, Corning Tower  
Empire State Plaza  
Albany, NY 12242

CONTRACT # \_\_\_\_\_  
(to be completed by agency)

Company's Name: RESA Power LLC. Date: 12/12/2022

The Bidder listed above agrees to provide Electrical Distribution Equipment Testing, Maintenance, and Repairs in accordance with the terms, conditions, and specifications required by this solicitation. Furthermore, the rates bid are to be inclusive of any and all ancillary costs of performing contract services as required by IFB # 2473, Section 2.1 – Scope of Work. The rates bid by the Contractor shall be equal to or lower than any rates provided by the bidder to other clients for like services.

1. Base Bid: Testing, Maintenance and Repairs	Monthly Rate \$ <u>9,422.50</u> x 12 months = Annual Total \$ <u>113,070.00</u>	\$113,070.00
2. Hourly Rate	Hourly Rate: \$ <u>165.00</u> per hour x 250 estimated hours per year = \$ <u>41,250.00</u> per year*	\$41,250.00
3. Material Markup	Estimated Material Cost: \$50,000.00 PLUS mark-up of <u>13</u> % (e.g. 15% x \$50,000.00 = \$7,500.00 + \$50,000.00 = \$57,500.00) *	\$56,500.00

\* The estimated number of hours and materials are for bid evaluation purposes only.

Early payment discounts offered 0 % / 0 days after receipt of proper invoice

0 % / 0 days after receipt of proper invoice

Richard H. Franco  
Print Name

  
Signature

Senior Project Manager  
Title

12/12/2022  
Date of Signature

Bidders are required to complete, date, sign and return one (1) original of the Bid Proposal Form



# Attachment 1 – Revised Bid Proposal Form

NYS Office of General Services  
Financial Administration  
32nd Floor, Corning Tower  
Empire State Plaza  
Albany, NY 12242

CONTRACT # \_\_\_\_\_  
(to be completed by agency)

Company's Name: RESA Power, LLC Date: 12/12/2022

The Bidder listed above agrees to provide Electrical Distribution Equipment Testing, Maintenance, and Repairs in accordance with the terms, conditions, and specifications required by this solicitation. Furthermore, the rates bid are to be inclusive of any and all ancillary costs of performing contract services as required by IFB # 2473, Section 2.1 – Scope of Work. The rates bid by the Contractor shall be equal to or lower than any rates provided by the bidder to other clients for like services.

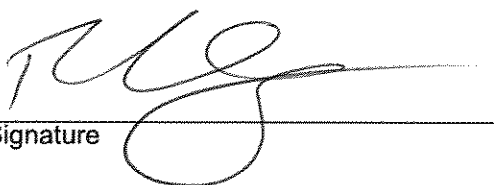
<b>1. Base Bid: Testing, Maintenance and Repairs</b>	Monthly Rate \$ <u>9,422.50</u> x 12 months = Annual Total \$ <u>113,070.00</u>	\$ 113,070.00 <i>RG</i> 12/19/2022
<b>2. Hourly Rate</b>	Hourly Rate: \$ <u>165.00</u> per hour x 250 estimated hours per year = \$ <u>41,250.00</u> per year*	\$ 41,250.00 <i>RG</i> 12/19/2022
<b>3. Material Markup</b>	Estimated Material Cost: \$50,000.00 PLUS mark-up of <u>13</u> % (e.g. 15% x \$50,000.00 = \$7,500.00 + \$50,000.00 = \$57,500.00) *	\$ 56,500.00 <i>RG</i> 12/19/2022
	<b>Annual Grand Total (sum of items 1-3)</b>	\$ 210,820.00 <i>RG</i> 12/19/2022

\* The estimated number of hours and materials are for bid evaluation purposes only.

Early payment discounts offered 0 % / 0 days after receipt of proper invoice

0 % / 0 days after receipt of proper invoice

Richard H. Franco  
Print Name

  
Signature

Senior Project Manager  
Title

12/19/2022  
Date of Signature

Bidders are required to complete, date, sign and return one (1) original of the Bid Proposal Form